

CAPABILITY STATEMENT





INNOVATIVE
DESIGN



WIDE PRODUCT
RANGE



PROJECT
MANAGEMENT

CLIENT TESTIMONIALS



★★★★★
Department of Health

I must say you have been a breath of fresh air to deal with and I have enjoyed working with you and your company very much. I will be pushing Jessica to use you in the future, thank you very much and I look forward to working with you in the future.



★★★★★
Barwon Health

I have a number of your height adjustable CSSD sinks in my departments at Barwon Health. I like their design and list of options. I hope to continue doing business with you in the future.



Thanks again Joy, your service has been amazing. It is great to be dealing with an Australian owned and locally made company!

★★★★★
Darwin Private Hospital



We were delighted with the team's communication throughout the whole process. The turn around of 1 week met all of our expectations.

★★★★★
C.R. Kennedy Medical Solutions



★★★★★
St Andrew's Ipswich Private Hospital

I would like to provide some feedback on the Item: SS40LRLoad Reducing Linen Skip (Single) that we purchased as part of our redevelopment. We had a history of overloaded linen skips which had caused numerous Safety concerns. Quoting our Environmental Services Manager "The linen skips were the best purchase of the redevelopment".



★★★★★
Built Environs

Emery Industries demonstrated exceptional adaptability and punctuality, ensuring that all deliveries were executed on or ahead of schedule. Their willingness to adjust delivery timelines to sync with our construction milestones, coupled with their remarkable ability to accommodate last-minute user requests, was invaluable.



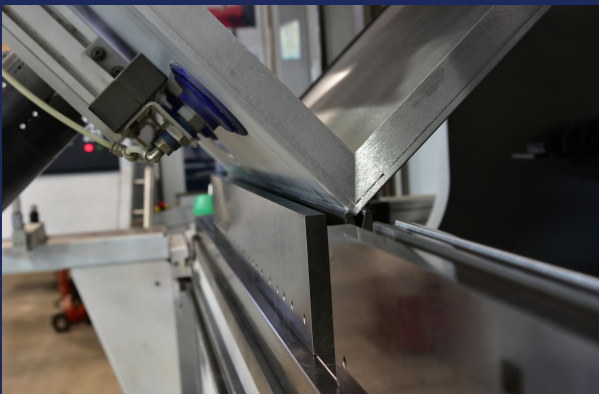
Fibre Laser Cutting:

Material Cutting ranges

1. Stainless Steel 0.9mm – 20mm
2. Aluminium 0.6mm – 16mm

Tube and Pipe Profile Cutting:

1. Cutting Range: 20mm – 200mm
Stainless and Aluminium Tube and Pipe



Folding and Bending:

1. Sheet Folding – Up to 3-meter length
2. Tube Bending – Enquire regarding your requirements

Welding (Tig and Spot Welding):

Leveraging 16 years of experience in the medical and food processing industries, we offer expert welding services tailored to your specifications.



TABLE OF CONTENTS



- 06** Company Scope & Capability
- 07** Our Facility
- 08** Our Software
- 09** Products and Services
- 10** Regions & Industries
- 11** Company Statistics
- 12** Major Clients
- 13** Project Showcase
- 14** Why would you choose Emery Industries?
- 15** Our Products
- 16** Contact Us

COMPANY SCOPE & CAPABILITY

Summary

Emery Industries is committed to offering clients innovative, solutions based products. Providing the highest level of workmanship, service, and value to its customers. As an Australian Stainless Steel Manufacturer of medical and food processing solutions, we design and manufacture to deliver exceptional outcomes in applications where infection control is key, for every product supplied every time. You can purchase our products knowing that we are extremely confident that we offer the best value Australian manufactured range of solution-based products in the medical and food processing markets.

Due to our extensive range of products and our in-house design and project management skills, we can handle any size project, from the smallest day surgery fit-out to a large hospital/Food preparation project.

Our Approach

Thank you for considering doing business with Emery Industries. We take pride in offering an exceptional level of educated service supported by excellent functional products to companies just like yours.



OUR FACILITY

Emery Industries, a proud member of the Australian Stainless Steel Development Association (ASSDA), leverages this key partnership to enhance our team's expertise in stainless steel, fueling our commitment to innovation and product development. Our recent expansion into a new factory, nearly twice the size of our previous one, has significantly boosted our manufacturing capabilities. By adopting Lean Manufacturing principles and optimizing our layout, we've introduced dedicated production lanes and advanced machinery like a fully operational fiber laser cutter, improving efficiency, consistency, and quality. These strategic upgrades have allowed us to increase production volumes and reduce lead times.

Committed to environmental stewardship, we've implemented a full solar solution and upgraded to LED lighting, greatly reducing our carbon footprint. We are actively working towards ISO14001 Environmental certification, complementing our ISO9001 Quality Management certification, underscoring our dedication to sustainable operations. This holistic approach to manufacturing excellence and environmental responsibility highlights Emery Industries' journey towards a greener future and our continuous pursuit of operational excellence.



The front of our new factory



Internal Factory



Fibre Sheet/Tube Laser Machine



5 axis CNC Press Break

OUR SOFTWARE



ERP SOLUTION

Whilst we have already in place an integrated IT solution, we realized it was time to move up to a full ERP solution that would significantly improve our customer experience and our internal planning and communications. We are in the final stages of upgrading our systems to our new ERP solution and can already see many growth improvement benefits through this advanced toolset.



SOLIDWORKS (CAD SOFTWARE)

Our recent purchase and integration of SolidWorks (CAD Software) within our Production Management system, has enabled a significant increase to the design and drawing capabilities for the development of our products as well as our project planning and development for our customers.



PRODUCTS & SERVICES

Medical and Food Processing Equipment in the following categories:

- ✓ Medical Trolleys
- ✓ IV Poles
- ✓ Sinks and Benches (Height Adjustable and Static)
- ✓ CSD and Theatre equipment
- ✓ Case Carts and Transport Trolleys
- ✓ Storage Solutions
- ✓ Group 1 and 2 Builders/Architects FF&E products
- ✓ Linen and Housekeeping
- ✓ Mortuary

Our fabrication capabilities include the following:

- ✓ Sheet Laser Cutting (up to 20mm stainless 1500x3000)
- ✓ Tube Laser Cutting (20-200mm diameter – 6m lengths)
- ✓ CNC Pressbrake Folding
- ✓ CNC Tube Bending
- ✓ TIG Welding (Fabrication and Cleaning)
- ✓ Product Assembly with Quality Controls
- ✓ Solidworks Product Design

REGIONS & INDUSTRIES

Regions & countries we service:



Australia (all states)



New Zealand



Asia



South America



Europe



North America



Middle East

Industries we service:



Hospitals



Pharmacy's



Food Processing



Defence



Laboratories



Education

COMPANY STATISTICS

Number of Employees
20+

Indigenous Employees
1

Year Incorporated
2007

Accreditations:



We define ourselves as the following:

- ✓ 100% Australian Owned Manufacturer
- ✓ Specialist Product Distributor
- ✓ Exporter of our Manufactured Products
- ✓ Importer (USA, Germany and China)
- ✓ Federal OH&S Accredited
- ✓ Government and Defence Supplier

RECENT LIST OF MAJOR PROJECTS:

1/7/2022 – CURRENT. SOLD TO COMPANY

- Mercy Ascot Auckland – New Zealand
- Wonthaggi Hospital Expansion – Vic
- The Queen Elizabeth Hospital – SA
- The Alfred Centre – SSD – VIC
- Caboolture Hospital Redevelopment Project – Qld
- Tugun Satellite Hospital – Qld
- SJOG Subiaco – WA
- Logan Hospital – Qld
- Ripley Satellite Hospital – Qld
- Townsville University Hospital – Qld
- Wonthaggi Hospital Expansion – CSSD – VIC
- Merri Health- Dental Services – VIC
- Sterequip Pty Ltd – VIC
- Porters Plumbing Supplies Mater Mackay – QLD
- Tamara Private Hospital – NSW
- AE Atherton & Sons – VIC
- St Vincent's Public Hospital – Fitzroy – VIC
- Wide Bay Centre for Digestive Diseases Pty Ltd – QLD
- Bairnsdale Regional Health Service – VIC
- Royal Brisbane & Womens Hospital – Qld
- ENGA Province (PNG)
- MMC Moorabbin Health – VIC
- Concord Hospital – NSW
- Concord Hospital Endoscopy – NSW
- Atherton Hospital – Qld
- Pathology Queensland – Qld
- Flinders Medical Centre – VIC
- Toowoomba Hospital – Qld
- Mater Adult Public Hospital – Qld
- Caboolture Hospital Redevelopment Project – Qld
- Monash IVF Pty Ltd – Vic
- Camden Surgical Hospital – NSW
- Perth Scientific Pty Ltd – WA
- Mercy Health – NSW
- Tamara Private Hospital – NSW
- Dexion – Storage Solutions – Qld
- FMC Endoscopy & Hybrid Theatre – Vic
- BTS Central Biomedical Technology Services – Qld
- Prince of Wales Hospital – NSW
- Getinge Australia Pty Ltd – NSW
- Renascent Constructions – NSW
- John Barnes Locksmiths – Qld
- Fresenius Medical Care Pty Ltd – WA
- Eyre and Far North Local Health Network – Qld
- Royal Perth Hospital – WA
- Townsville University Hospital – Qld
- Coonowrin Honey – Qld
- Bairnsdale Regional Health Service Vic
- Intraspace – Vic
- Norlane Day Surgery – Vic
- Ipswich Hospital – Qld
- Healthwoods Endoscopy Centre – NSW
- Frankston Public Surgical Centre – Vic
- Wesley Hospital Brisbane – Qld
- Wangaratta Private Hospital – Vic
- Brindabella Endoscopy Centre – ACT

PROJECT SHOWCASE

We have completed hundreds of projects over the past 17 years. Below are some of the most recent ones.



Stereotax (VIC)



Port Macquarie CSD



Gold Coast University Hospital –
CSD SP537 Wrap Stations



Sunshine Coast University Hospital



Transport Trolleys for Mercy Hospital
Auckland (NZ)



Austin Health



Why would you choose Emery Industries to provide you with your Category 1 & 2 items as well as your FF&E (Furniture Fixtures and Equipment) needs for your re-development?

- ✓ Emery Industries is ISO9001 compliant (Quality Management) and continues to prove its capacity to deliver your project equipment on time. In many cases the equipment is designed specifically to give you reduced/most economical "whole of life" costs. Simply put, we believe we offer you equipment that is an excellent investment for your business.
- ✓ Infection Control is a significant factor that cannot be overlooked in the industries we service. As a result, we design our products to ensure they meet the relevant standards that our customers operate with-in.
- ✓ Our products that we manufacture come with Quality Certificates, design and workmanship our customers inform us to be leading the industry, and as a result, our confidence in our products allows us to offer you two years warranty. This is double the industry standard.
- ✓ Another reason we believe you should choose us, is our internal capability to assist you with your product selection for your project. Our experienced staff have many years of design and project management experience that you can draw on and we see it as part of our role to help reduce the stress of projects through consistent communication and better planning.
- ✓ Last but not least, we have introduced sophisticated materials and job planning systems to ensure your products are ready for you when you require them. Emery Industries continue to invest in these efficiency tools. We look forward to hearing from you to find out how we can assist your project team in having a smooth transition to the opening of your new or re-developed facility.

OUR PRODUCTS

Whole of Life \$	Emery Product	competitors Product
Purchase Cost	\$495	\$480
Average Life	up to 5 years	up to 3 years
Real Cost	\$99/yr	\$160/yr

The above table is designed to demonstrate the "Whole of Life" costings calculations that should be an integral part of any purchasing decision. We believe we offer a significantly better value proposition with our quality, functional equipment.

What we do is make every item that is ordered by you specifically for you. This means that two things are true – we have an amazing production planning capability and, more importantly, we can make all those little changes that personalise the equipment specific to your facilities requirements.

This is one of the reasons why we can confidently offer a warranty period that is 2 times the industry standard further supported by our 10 Year Workmanship guarantee. Our simple maths example of what we mean is shown above.



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